

10 Best Microsoft Solution Providers 2018



Don Elledge
Founder & CEO
Edgile

Edgile: For a Proactive, Integrated Security Approach

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The modern enterprise cyber risk is a rapidly evolving environment. Protecting an organization’s sensitive data and securing the network has become most important. And at the same time, this has become more difficult than ever. This is where Edgile comes in. By working with the industry’s leading providers of IT security products and solutions, Edgile ensures that its customers get an integrated, best-of-breed solution that meets their unique business needs. Edgile is a vendor-independent security and risk consulting firm and its strategic partnerships help clients embrace complex cybersecurity and identity management opportunities.

The Edgile Story

Founded in 2001, Edgile delivers strategic cybersecurity and risk management services to the Fortune 500 companies. What makes Edgile stand apart in this arena is its business-aligned security approach coupled with the deep knowledge of its professionals and the active engagement of its leadership. The company provides proven services to help solve complex security challenges across many industries including healthcare, financial services, energy, retail, et al.

With roots established in the Big Four, the leadership at Edgile is among the top professionals in the industry. Headquarter in Austin, Texas; Edgile has earned its reputation as a trusted advisor to the CSO by aligning security with the strategy, goals and demands of the business. This approach helps to redefine security in terms of strategic capabilities and transform the perception of security into a strategic imperative for the enterprise.

Among its diverse customer base, Edgile works with more than 45 companies in the Fortune 500, including more than 12 in the Fortune 100. Edgile is known for the high-caliber of its team, thoughtful and well-structured strategic advice, and stellar execution through leading-edge practices. Be it cybersecurity strategy, governance risk and compliance (GRC), identity and access management (IAM) or even Cloud services and virtual enterprise, Edgile offers the finest solution.

For Custom-made Solutions

It is interesting to know the workings of the Edgile professionals. Each client engagement begins with the active participation of an Edgile senior partner, who selects and works closely with a highly-collaborative team made up of security, identity, risk and governance professionals.



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“Edgile is focused on building long-term partnerships that go beyond one-time projects and provide ongoing value through high-quality solutions and deliverables,” says the founder and CEO of Edgile, Don Elledge.

Moreover, Edgile maintains its own database of industry-specific harmonized laws and regulations known as iGRC, which is available on a subscription basis to help clients address their compliance and regulatory requirements. This database is maintained by Edgile compliance experts in PCI DSS, Sarbanes Oxley, FFIEC, GLBA, FRB Reg A-YY, HIPAA, Privacy, FDA, NERC CIP and more.

Solutions that make a difference

Edgile is a Microsoft Gold-Certified partner in Enterprise Mobility Management and Devices and Deployment. Microsoft delivers a comprehensive, agile platform to better protect customer endpoints, move faster to detect threats and respond to security breaches across the largest of organizations. Partnering with Microsoft has benefited customers in terms of technical expertise and experience. Edgile has twice been named a finalist for the Microsoft Identify and Security Partner of the Year award.

Additionally, Edgile offers a list of services which are

- **Security Strategy:** A security strategy defines directionally how an organization will invest its limited resources to protect a company’s sensitive information and intellectual capital. The strategy should be forward-looking in that it addresses the future security needs of a company.
- **Cloud and Extended Enterprise:** The enterprise is rapidly extending beyond traditional walls. The notion of “inside” and “outside” an enterprise is no longer a valid view of a company
- **Identity and Access Management:** Identity and access management (IAM) is replacing the network as the glue that links users to enterprise technology services. The growing importance of identity is also being driven by governance, risk and compliance (GRC) requirements
- **Integrated Risk Management:** Edgile specializes in providing proven, sustainable solutions to help clients address their evolving governance, risk and compliance requirements across industries, including healthcare, banking, utilities, manufacturing, telecom and more

Life at Edgile

Working at Edgile is challenging, rewarding and exciting. As part of Edgile’s team, the employees travel to customer sites and work alongside their senior management to evaluate and develop business-aligned security strategies. They gain experience through the exposure to many different companies, each presenting a unique business challenge.

The company believes that its people are the most important asset. *“We invest heavily in our people and hire the best and the brightest to create an environment where highly-talented individuals can reach their full potential,”* explains Elledge. *“Becoming part of the Edgile team means you are one of the select few who will be working with the top professionals in your field.”* Edgile maintains this unique environment through its various corporate philosophies.

Meet the Charming Persona of Edgile

Don Elledge is the founder and CEO of Edgile. Don Elledge founded Edgile in 2001 and is responsible for growing the company into a leading security and risk services organization serving Fortune 500 companies. Don advises clients on security and risk issues driven by the rapidly changing technology environment and his forward-thinking views have positioned Edgile as a trusted, strategic partner. Prior to founding Edgile, Don was a partner at Deloitte, where he established a national security practice focused on e-businesses security. He also spent four years in New York working at First Boston in the financial industry. He holds an undergraduate degree in finance from the University of Texas, and an MBA from the University of Washington with a focus on economics. He loves spending time with family, playing the guitar and sailing.

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