



Edgile Included in Gartner's Market Guide for IAM Professional Services, North America, for Second Year in a Row

2017 Edition Lists Edgile as a Representative Vendor of IAM Consulting Services

AUSTIN, Texas, October 10, 2017 — [Edgile](#), the leading cyber risk and regulatory compliance firm providing cloud and on-premises security solutions to the Fortune 500, today announced that Gartner has listed Edgile as a representative vendor of consulting services in their 2017 Market Guide for Identity and Access Management (IAM) Professional Services, North America.

This latest recognition comes on the heels of SailPoint naming Edgile their 2017 Partner of the Year for the Americas, further highlighting Edgile's commitment to provide deep expertise in an era of increasing demand for modern security services. SailPoint was recently positioned as a Leader in [Gartner's Magic Quadrant](#) for Identity Governance and Administration (IGA).

According to Gartner, "The availability of experienced people continues to be the most significant constraint facing both IAM professional services firms and their customers in North America ... Gartner expects that the current mix of managed services provided by IAM professional services firms worldwide will shift only slightly toward more efficient, methodology-driven services, while staff augmentation will remain the dominant model over the long term."

With Gartner forecasting that "by 2020, 40% of IAM professional services firms providing IAM managed services will have stopped taking on new customers," Edgile predicts this latest selective compilation of represented IAM vendors focuses on leading organization's shaping the future of IAM today.

"As companies continue their digital transformations to better engage customers, security continues to elevate in boardroom conversations," said Edgile CEO Don Elledge. "IAM is a critical part of modern security, and when managed correctly, it significantly improves an organization's ongoing risk posture."

With a long history as a professional services firm to the Fortune 500, Edgile continues to promote strategic thinking and measured, pragmatic implementations to uplevel identity-centric security in the very large enterprise.

"We continue to see organizations viewing identity as a tactical project—all while ignoring a deep strategic perspective into people, process, and data," said Edgile Managing Partner Larry Wolf. "Our most successful clients think strategy-first, which often leads to an identity-centric security approach. From there, the company can confidently begin its journey into effective execution."

[Download](#) the Gartner 2017 Market Guide for IAM Professional Services, North America

Supporting Resources:

- [Edgile's Strategy-First IAM White Paper PDF](#)
- [Learn more](#) about Edgile's IAM Consulting Practice

Gartner, "Market Guide for IAM Professional Services, North America," 13 September 2017

Gartner, "Magic Quadrant for Identity Governance and Administration," 22 February 2017

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Edgile: We Secure the Modern Enterprise SM

Edgile is the trusted cyber risk and compliance partner to the world's leading organizations, providing consulting, managed services, and harmonized regulatory content. Our strategy-first model optimizes on-premises and cloud programs, IAM, GRC, and cybersecurity. By transforming risk into opportunity, we secure the modern enterprise through solutions that increase business agility and create a competitive advantage for our clients.

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